



Alignment of Acquisition Detail across the Business Enterprise

Director, e-Business
DASN (A&LM)



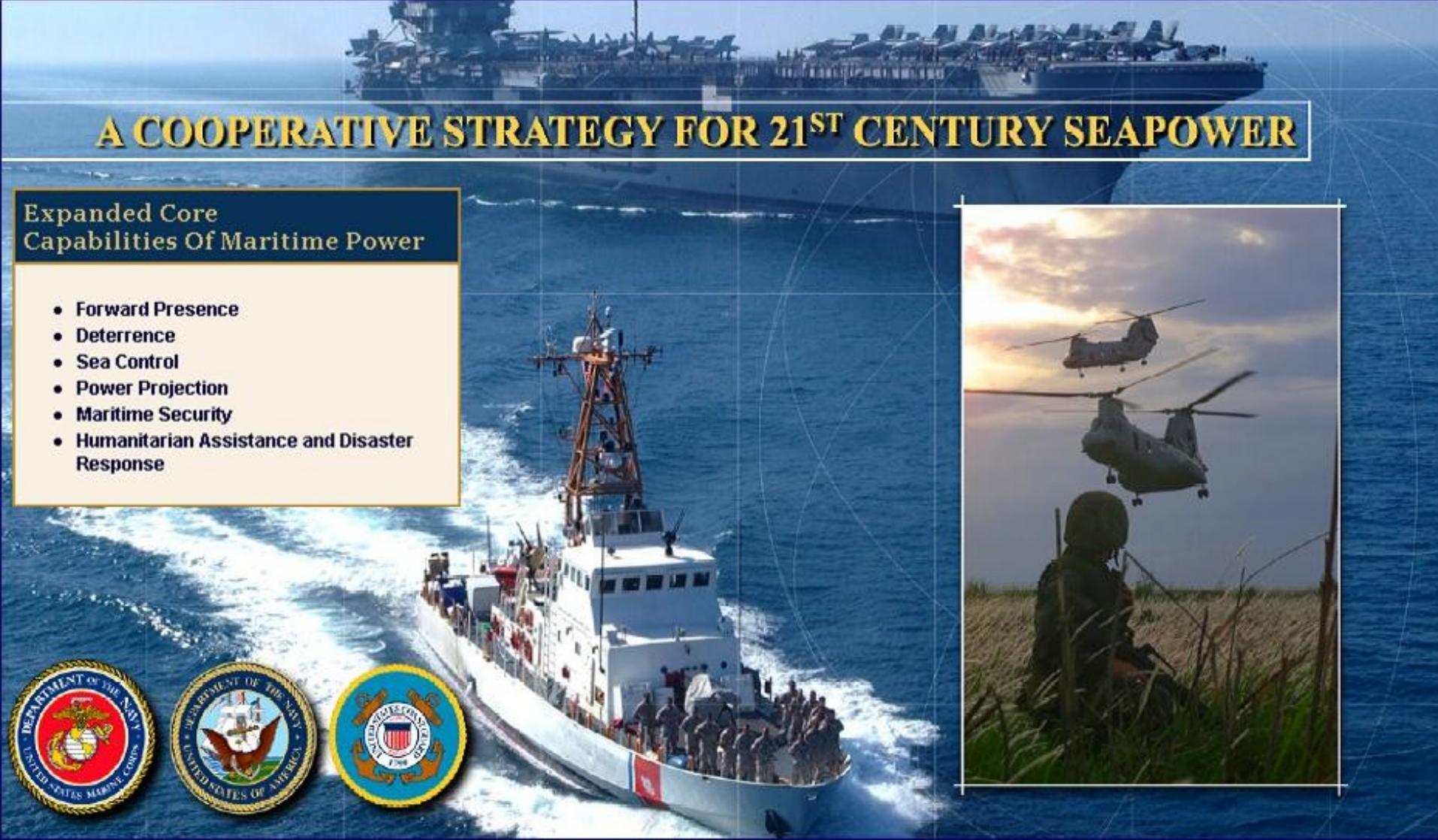


Maritime Strategy

A COOPERATIVE STRATEGY FOR 21ST CENTURY SEAPOWER

Expanded Core Capabilities Of Maritime Power

- Forward Presence
- Deterrence
- Sea Control
- Power Projection
- Maritime Security
- Humanitarian Assistance and Disaster Response

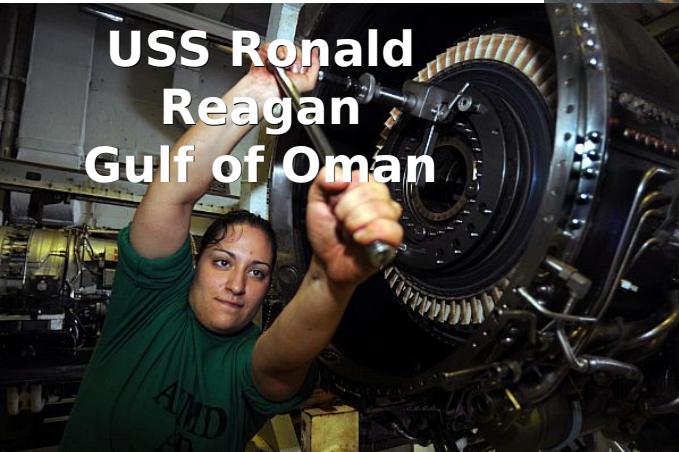




The Navy Today



**USS Ronald
Reagan**
Gulf of Oman



USS Bataan
5th Fleet AOR



**USNS Amelia
Earhart**
Talisman Saber '09



**USS Carl
Vinson**
Atlantic
Ocean



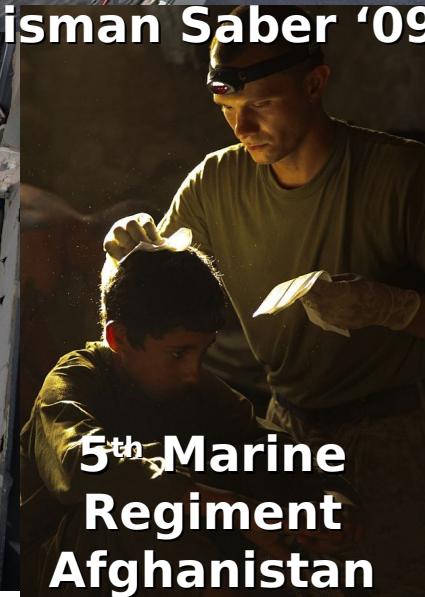
USS Scranton
Crete



USS Anzio
Gulf of Aden

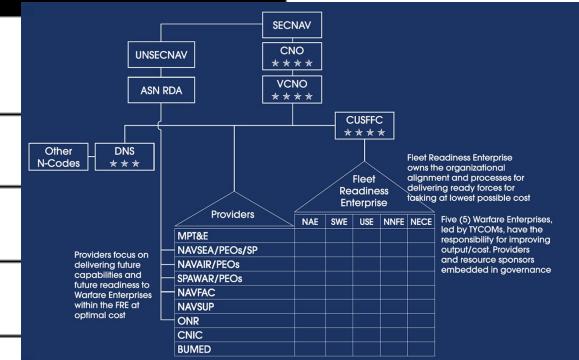
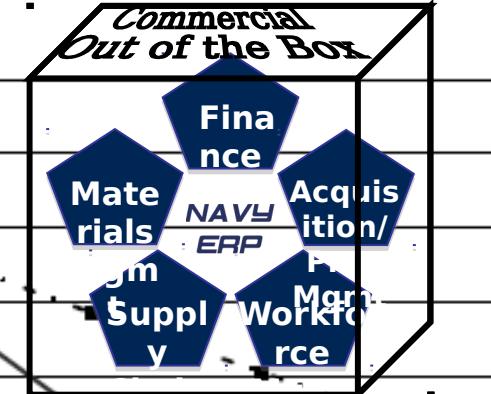
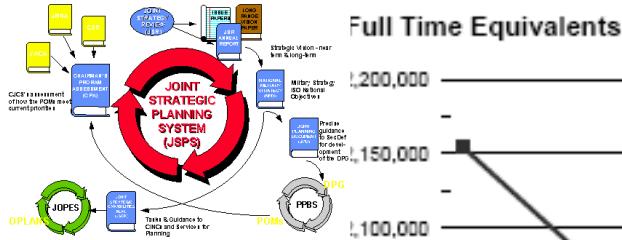


**5th Marine
Regiment**
Afghanistan





How Much Does it Cost



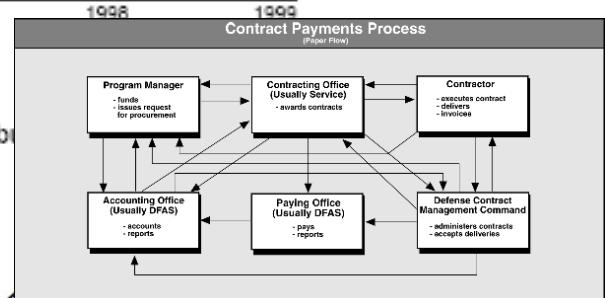
ACRN Accounting **Financial Improvement Plan**

1,800,000
1,750,000
1,700,000
1,650,000
1,600,000
1,550,000
1,500,000
1,450,000
1,400,000
1,350,000
1,300,000
1,250,000
1,200,000
1,150,000
1,100,000
1,050,000
1,000,000
950,000
900,000
850,000
800,000
750,000
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650,000
600,000
550,000
500,000
450,000
400,000
350,000
300,000
250,000
200,000
150,000
100,000
50,000
0

1993 1994 1995 1996 1997 1998 1999

Fiscal years

— Federal employment levels (FY 1996 - 1997 are based on GAO estimates.
- - - - - Federal Workforce Restructuring Act ceiling.





Navy ERP

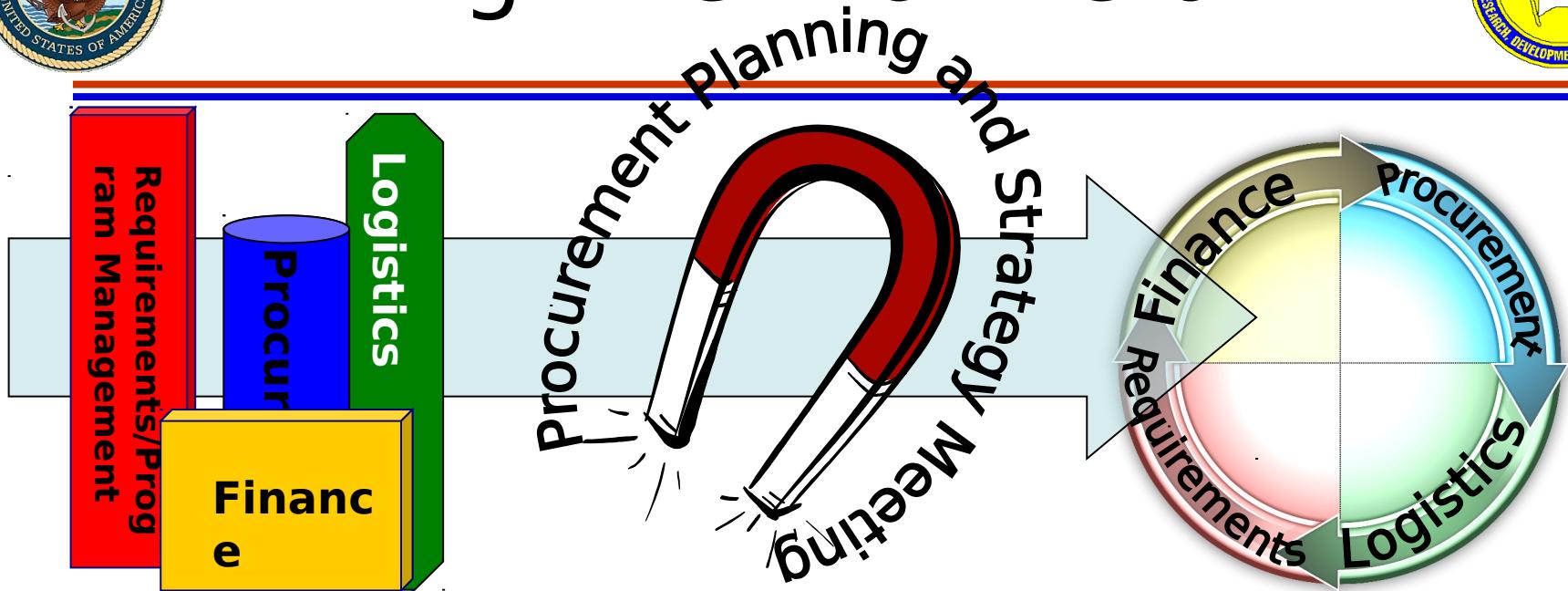
“Navy ERP will drive adoption of standard processes across commands using an integrated, automated system, allowing all Naval business activities to operate more efficiently. Re-engineered, leaner business rules delivered by Navy ERP are a pre-condition for transformation.”

- Streamline expensive system infrastructure
- Tighten Supply Chain-Total Asset Visibility
- Improve Quality & Reliability of Financial Data
- Management Information available across the Department





Alignment of Detail



Requirement

**Receipt / Inventory
Tracking**

Funding Structure

Invoice/Payment

Contract Structure

Delivery Detail





Change Is Hard

Washington, February 18, 1846

It having been represented to the Department, that confusion arises from the use of the words "Larboard" and "Starboard," in consequence of the similarity of sound, the word "Port" is hereafter to be substituted for "Larboard."

GEORGE BANCROFT
Secretary of the Navy

